

JENNIFER KATA

Founder of KATA Jewellery

What's the best piece of business advice you've ever been given?
Focus on doing things well, not quickly. Quality, integrity and consistency always outlast shortcuts. When you build something with care and intention, trust follows – and trust is everything.

What makes your business stand out?
At KATA Jewellery, we create jewellery with meaning. Every piece is handcrafted in-house – whether bespoke or ready-to-wear – and designed to be worn for a lifetime. We're not interested in trends or mass production – our work is personal, considered and rooted in craftsmanship. The studio itself is designed as a creative space, blending fine jewellery with original art, which makes the experience feel different from the moment you walk in.

What do you love about your job?
I love the stories. Jewellery marks life's most meaningful moments – engagements, anniversaries and personal milestones – and being trusted with those moments is incredibly special. Seeing a client connect emotionally with a piece never gets old.

What keeps you focused?
My family. We're a small, family-run business, and I work alongside my husband, our master goldsmith. I also have a five-year-old daughter, and I'm driven by showing her that creativity, dedication and hard work are worth investing in and that staying true to your values, while building something lasting, is its own success.
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MARSHA MARRINER

Director (commercial real estate) and executive board member at Whitehead Monckton

What's the best piece of business advice you've ever been given?
I've worked with many incredible lawyers, who've all offered valuable snippets of advice, so it's difficult to identify one thing. My route into law wasn't traditional or straightforward, so the best advice I can share is: 'Don't give up. Keep trying'. If you're focused and determined and keep sight of your end goal, you really can end up with all you want, even if initially it seems impossible.

What makes your business stand out?
Our team and their commitment to achieving our clients' end goals.

What do you love about your job?
The extraordinary people – our clients, professional teams and colleagues who work tirelessly to get a transaction over the line. Every transaction is different, and keeps you striving for more.

What keeps you focused?
Law demands constant focus. As a transactional lawyer, I know that maintaining focus on both the detail and the wider context of every transaction is critical to my clients' businesses. My long-term relationships with my clients, my knowledge of their business goals, and my commitment to their success keep me laser-focused on getting the deal done in the right way.
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